



Alessandro Temponi



ESPERIENZE LAVORATIVE E PROFESSIONALI

Sole Director-Shareolder Proam Srl - Brescia, Bs PROAM SRL – BRESCIA, BS 12/2020 - 12/2023

Orientation of company policies in order to ensure the shareholders the best economic performance and visibility of the company. ■ Evaluation of the business organization. ■ Supervision of all company functions ensuring the achievement of the objectives and the rigorous compliance with the qualitative and quantitative standards of the group. ■ Proposition and management of mergers, demergers and other activities relevant to achieving corporate objectives. ■ Convening of the board of directors. ■ Fiscal, financial and operational responsibility. ■ Analysis and implementation of strategic plans. ■ Identification of possible investments aimed at developing and expanding the business. ■ Planning and implementation of business expansion strategies. ■ Achievement of a flexible and responsible organizational structure as well as supported by constant growth in turnover by monitoring forecasts, improving the budget and constantly adapting operational strategies

. Sole Director R15 Srl R15 SRL – BRESCIA, BS 02/2019 - 02/2024

■ Attentive listening to indications and requests, proceeding with the proposal of targeted actions.

. Contract Collaborator Lusigest Spa LUSIGEST SPA – BRESCIA, BS 09/2018 - 01/2023

Contract Collaborator for specific assignments in the Construction field

CEO IMMEN SRL IMMEN SRL – BRESCIA, BS 03/2013 - 09/2016

Development and implementation of new corporate strategies and policies in collaboration with management in order to identify and pursue long-term business objectives, thus providing the company with solid and sustainable organizational leadership.

Chairman of the board of CI.Esse Srl CI.ESSE SRL – BRESCIA, BS 06/2001 - 12/2011

Construction company with 80 own employees and about 1000 outsourced employees for about 18 construction sites, in northern Italy and Switzerland. ■ Definition of the budgets to be assigned to each company function and collaboration with the administrative managers for the preparation of reporting plans. ■ Development and implementation of new corporate strategies and policies in collaboration with management in order to identify and pursue long-term business objectives, thus providing the company with solid and sustainable organizational leadership.

MINORITY SHAREOLDER OF FAROL LTD FAROL LTD – MADEIRA ISLAND, MADEIRA

08/1998 - 10/2002

Construction of Hotel Farol - Sal Island - Cape Verde Client IFIL-Alpitour - Turn Key Contract 250 room - Start of works June 2000 - Delivery December 2001

RODA SPA RODA SPA – PONTEVICO, BS 05/1992 - 02/1997

Responsible for the completion of the construction of the Tourist Port of Bogliaco "Marina di Bogliaco" - Lake Garda - Solution of technical construction problems - Management of relations with the municipal and regional administration - Obtaining the necessary authorizations. Management setup

CONTATTI

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21/09/1952

CAT B

PROFILO PROFESSIONALE

Both in my professional experience as an employee in the construction sector and as a company owner, I have always worked towards objectives, responding to the results achieved and taking full responsibility for the results achieved by the companies for which I believed myself or was responsible

CAPACITÀ E COMPETENZE

- Result orientation
- Leadership attitude
- Decision making
- Communication and negotiation skills
- Business analysis and management
- Time management
- Strategic vision
- Organizational skills

LINGUE

Italiano: Madrelingua

Inglese: B1
Intermedio

Francese: A1

Principiante

Spagnolo: A1

Principiante

Portoghese: A2

Base

and direction of Port and Shipyard annexed in full autonomy, including administrative responsibilities - Resolution of operational criticalities - Planning of personnel work activities Supervisor Technician

■ **SUPERVISOR EDIL 4 SRL - MANERBA , BS**

03/1989 - 11/1991

Supervisor technician for the construction of both public and private ports and jetties on Lake Garda including maintenance and repair of underwater pipelines

■ **AGRICULTURAL COOPERATIVE MAY FIRST COOPERATIVE MAY FIRST -**

CIVITA CASTELLANA, VT

06/1986 - 11/1991

Responsible for Realization of Flaking Plant for animal feed for Agricultural Company May 1st / - 550 hectares of extension to various crops - fodder, sunflower, sorghum, soy - and 600 head of dairy cows. The plant was built for internal use of the product and also for sale to third parties, conferring the raw material.

■ **PERIPHERAL SALES UNIT MANAGER CLUP SRL - MILANO , MI**

01/1975 - 02/1985

Manager of management and conductor in complete autonomy of the points of sale of the Clup University Library, based at the Politecnico di Milano, of the points of sale of the Faculty of Engineering and Medicine of Brescia and of the city bookshop "City Lights" in Corso Magenta in Brescia, including coordination of publication of technical-scientific handouts of the teaching authors of the two Faculties.



■ **ISTRUZIONE E FORMAZIONE**

■ **DIPLOMA: LICEO**

International High School - MILAN, 08/1970

Autorizzo il trattamento dei dati personali contenuti nel mio CV ex art. 13 del decreto legislativo 196/2003 e art. 13 del regolamento UE 2016/679 sulla protezione dei singoli cittadini in merito al trattamento dei dati personali

Alessandro Tomponi